

# Six Steps to Close a C-PACE Deal in Pennsylvania

## 2. Pre-Application

PowerGreen will submit application to SEF, the Pennsylvania C-PACE program administrator, to outline approximate project terms and confirm building and owner eligibility.

## 4. Final Application

PowerGreen will manage the process of preparing the final application, which will include results from the engineering analysis and complete project specifications.

## 6. Execute Project

The owner commences the project. Upon completion, the project will be reviewed. Last, the owner will repay the financing via an annual tax assessment billed by the county.

## 1. Check Eligibility

PowerGreen will 1) confirm the building is an eligible type, in an eligible location and that the proposed improvements meet C-PACE guidelines, and 2) seek preliminary approval from the senior lender, if any.

## 3. Develop Project

PowerGreen will oversee engineering analysis of project improvements, negotiate financing agreement with owner and secure final lender consent.

## 5. Close Financing

Program administrator, the county, owner and C-PACE lender will execute documentation, including the Levy & Lien Agreement. The financing will be closed and funded.

