



CASE STUDY:

# MICROTEL BY WYNDHAM

SETS STANDARD FOR HOSPITALITY INDUSTRY

## PROJECT OVERVIEW

### PROPERTY TYPE:

Hotel

### INSTALLED MEASURES:

HVAC, LED Lighting, Low Flow Water Fixtures, Exterior Improvements



**\$1,932,000**

Approved PACE Financing



**20 years**

Term



**Counterpointe**  
Lender



**Edison Energy**  
Project Partner - Contractor

## THE CHALLENGE:

The developer of a new hotel in Anne Arundel County was looking for a way to improve the energy efficiency of each individual room, as well as the overall sustainability of the property, without ballooning capital expenses.

## THE SOLUTION:

The hotel's owners used C-PACE to finance the ground-up construction of walls, windows, plumbing, HVAC, and LED lighting that is estimated to save over \$1.64M in life cycle cost savings. These improvements will allow the property developer to reduce energy and water use while offering the highest caliber of comfort to its guests, all while increasing liquidity that can be used to invest in other opportunities for the benefits of brand and guest welfare.



To learn more about MD PACE:

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## ABOUT MD-PACE

MD-PACE is a statewide partnership between PACE Financial Servicing and the Maryland Clean Energy Center to build a statewide commercial Property Assessed Clean Energy (C-PACE) program.