



CASE STUDY:

# FINISHING TOUCH

A CHESTERTOWN SHOP

## PROJECT OVERVIEW

### PROPERTY TYPE:

Small Commercial Retail

### INSTALLED MEASURES:

High Efficiency Windows, HVAC System



**\$134,408**  
Approved PACE  
Financing



**20 Years**  
Term



**Greenworks Lending**  
Lender



**Havetech**  
Project Partner

### THE CHALLENGE:

The Finishing Touch, a custom frame and print boutique in downtown Chestertown, MD, had air conditioners and windows that dated back to 1978. These outdated HVAC systems were inefficient and expensive to operate.

### THE SOLUTION:

The Chestertown retail shop worked with MD-PACE to deploy \$134,408 of C-PACE financing toward HVAC upgrades, and the replacement of more than 1,000 square feet of low R-value glass. The retrofits improved the building's overall energy efficiency, year-round. The building is expected to save approximately \$7,000 in the first year, and \$300,704 in lifetime savings.



To learn more about MD PACE:

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## ABOUT MD-PACE

MD-PACE is a statewide partnership between PACE Financial Servicing and the Maryland Clean Energy Center to build a statewide commercial Property Assessed Clean Energy (C-PACE) program.